

Hutchins Farm - Transplant Production Services

Hutchins Farm is once again offering transplant production services to local small-scale commercial growers. We have made a few changes to our system for the 2016 season, so please read the sections below carefully before placing your order.

Thank you for your business. We look forward to working with you in 2016.

Schedule:

Last year we allowed our customers to set their own pickup days for all of their transplants. This ended up being particularly challenging for solanaceous crops, which require transplanting up from open trays to cell trays, and for cucurbits, which are exceptionally vigorous and prone to getting over-mature prior to transplant. Therefore, we have decided to designate pickup weeks for solanaceous and cucurbit plantings in sync with our own plantings. These crops are only available in 50-cell trays, and will only be available for pick up during the following weeks.

Toms/Eggplant/Peppers/Physalis: Weeks of May 8 and June 5

Summer Squash/Cukes: Weeks of May 8, May 29, June 19, July 10

Melons/Watermelons: Weeks of May 8, May 29, June 19

Winter Squash: Week of June 12

Ordering:

To submit an order, please send an email to the Asst. Farm Manager at dan@hutchinsfarm.com

For each tray ordered, include the following information:

- The crop type and variety name (ex. Kale, Red Russian).
- The requested pickup week – taking into account the restricted pickup dates explained above.
- The tray size that you would like us to use (we use 50's, 72's and 128's). Solanums and cucurbits are only available in 50's.
- Mixed trays are allowed, with a maximum of two varieties per tray.

We may be unable to accommodate orders for finicky or exotic crops that have peculiar cultural requirements or are unreliable germinators. In our experience certain varieties of basil, flowers and perennial herbs can be difficult to produce reliably. We can negotiate directly with you if you are committed to growing these tricky plants, but these trays may incur a higher price and we might not be able to guarantee success. For these crops we may request some kind of payment whether or not they germinate successfully.

Seeds:

Customers are responsible for providing their own seed.

Varieties that require early planting and a long time in the greenhouse, such as onions, leeks, shallots, scallions, artichokes, early parsley and perennial herbs must be dropped off by **Feb 1st**.

All other seed should be dropped off by **March 1st**.

Seed can be dropped off at the Hutchins Farm farmstand located at 754 Monument St. in Concord MA. Please arrange your drop off date and time with the Asst. Farm Manager – contact information follows.

We understand that some varieties may be backordered, and may not be available until after March 1st, but we would like to limit this complication as much as possible, so please place your seed orders early.

Provide at least double the quantity of seeds you would like to receive in transplants. We will be direct-seeding crops at 2 seeds per cell and thinning to one plant per cell. If you would like us to grow a crop with multiple plants per cell (ex. scallions, arugula, etc.), please account for this in your calculations.

Many varieties are sold by weight rather than seed count. Most seed companies that sell seed by weight also provide a ratio of seeds per unit of weight for the given crop. Please double check to ensure that you are providing us with sufficient seed.

Example: If you order 4 x 128's of Red Russian Kale, you need to provide us with at least 1024 seeds ($4 \times 128 \times 2 = 1024$). If you order 4 x 128's of scallions at 4-5 seeds per cell, you need to provide us with about 2.5m seeds ($4 \times 128 \times 5 = 2560$)

Prices:

\$20 per tray for all crops that require transplanting up from open trays, including solanaceous crops and perennial herbs.

\$18 per tray for direct-seeding into 128 cell trays.

\$16 per tray for direct-seeding into 50 or 72 cell trays.

Payment:

Customers will be required to pay one half of their total upfront when they drop off their seeds and the other half upon pickup of their last transplants. We will provide you with an invoice for your records when you drop off your seeds. Checks are payable to Hutchins Farm, LLC.

Please direct orders or any questions to dan@hutchinsfarm.com

Thanks!